



By Hillary Kelly & Team On Fire

1. Commit (mindset in this business is HUGE so right off the bat COMMIT to this and plug in to your upline & star diamond upline coaches. This is extremely doable and possible for you but it starts with YOU believing that)

2. Know your Website: www.beachbodycoach.com/YourUserName this is the site you will send people to join your team, order from your site, and sign up for a free/club membership.

3. Get on Shakeology & a Fitness Program. You don't have to be an expert at everything single thing or anything at all but this business is about SHARING with others what you LOVE. Being a product of the product is what will lead you to success so pick a fitness program & your flavor of Shakeology and start leading by example for everyone to see.

4. Explaining the products or this business to others: NO WORRIES as a new coach all you want to do is point your prospects, friends, and family to training your team provides FOR YOU! Webinar Link on coaching & products: http://teamonfire.hillarykellyfitness.com/?page_id=401

OR here is a few examples of what to say on coaching, shakeology, etc in writing: http://teamonfire.hillarykellyfitness.com/?page_id=300

5. Beachbody Challenges: Learn how to be a coach & earn \$\$ up to \$350 in your first 30 days by hosting a 2-5 person challenge. We have developed SO much training on how to host a successful challenge so here is that info for you, you just need to bring a POSITIVE mindset and go for it. As always ask your upline for assistance.

- Webinar/Video How to host a challenge: [CLICK HERE](#)
- Document: How to host a Challenge: [CLICK HERE](#)
- Document: Everything you need to know how Challenges:
- Audio: Jenelle Summers explains How to Host a challenge and tips: [CLICK HERE](#)

QUICK START GUIDE TO SUCCESS

Additional Info:

How to Earn Retail/ Team Cycle http://teamonfire.hillarykellyfitness.com/?page_id=949

What is Team Cycle Bonus: <http://teamgogetters.mindywenderfitness.com/new-coach-training/team-cycle-bonus-explained-by-jenelle/>

This is a quick start to success guide but make sure to contact your upline coach to schedule a Getting Started Right call (those call are VERY helpful you won't be sorry) and after you have done that know to just take it one day at a time and try not to let yourself feel overwhelmed (although I think we all felt that way when we first started bebe) It will all click with time I promise.

Next Steps:

1. Schedule Getting started right call with your upline
2. Plug into the Coach Training Academy (schedule the trainings on your calendar) & then move onto www.TeamOnFireTraining.com password: **beherein1year**
3. Follow The Game Plan consistently every day.
4. Learn how to go Emerald & Set a goal/goal date to do so.
5. Watch Training on Prospecting 101: http://teamonfire.hillarykellyfitness.com/?page_id=462 and make your list of 100 names if you haven't already done so.